

HMOs¹ Average Membership² for MA Residents by Age Cohort
January 1, 2007 - December 31, 2007

(Includes combined HMO Closed Network Plan and HMO Insured Preferred Provider Network Plan statistics)

HMOs with over 150,000 Massachusetts Membership

	HMO Total						Total
	0 thru 5	6 thru 12	13 thru 18	19 thru 25	26 thru 64	65+	
Fallon Community Health Plan, Inc.	9,227	12,528	12,679	11,515	75,426	33,332	154,706
Harvard Pilgrim Health Care, Inc.	24,788	36,046	32,987	36,093	232,534	27,879	390,329
Blue Cross and Blue Shield of MA HMO Blue, Inc.	66,994	85,159	78,126	82,863	544,797	53,629	911,568
Neighborhood Health Plan, Inc.	27,887	23,312	15,724	57,075	27,087	832	151,917
Tufts Associated HMO, Inc.	17,785	25,776	24,264	22,037	151,032	81,583	322,476

HMOs with 150,000 or less Massachusetts Membership

	HMO Total						Total
	0 thru 5	6 thru 12	13 thru 18	19 thru 25	26 thru 64	65+	
Aetna Health Inc.	483	675	634	676	4,649	119	7,237
CIGNA HealthCare of Massachusetts, Inc.	343	452	434	439	2,809	268	4,744
ConnectiCare of Massachusetts, Inc.	450	691	725	766	5,095	96	7,822
Health New England, Inc.	3,558	6,179	6,520	6,088	43,363	2,746	68,454
UnitedHealthcare of New England, Inc.	758	1,275	1,298	1,537	9,507	354	14,730

TOTAL MEMBERSHIP	152,272	192,094	173,391	219,089	1,096,299	200,839	2,033,983
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¹ This report does not include membership or utilization for Great-West Healthcare of Massachusetts, Inc. (formerly One Health Plan of Massachusetts, Inc.) or Harvard Pilgrim Health Care of New England, Inc. On September 6, 2002, Great-West Healthcare of Massachusetts, Inc. notified the Division it would discontinue marketing all group business on October 7, 2002 and begin non-renewing business as of May 1, 2003. As of June 30, 2003, Harvard Pilgrim Health Care of New England, Inc. no longer offered products in Massachusetts.

² Average membership = member months for reporting period divided by the number of months in the reporting period (12), January through December 2007